October 9 WASDE Recap

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Key Revisions to Soy Complex for October

**United States**

- **20/21**
  1. Yield unchanged, area revised down by 700,000 ac – net impact is 45 m bu reduction in crop size to 4.268 b bu
  2. Exports revised up by 75 m bu to a record 2.2 b bu
  3. Ending stocks revised down by 170 m bu to 290 m bu – approx. 23 days’ use

- **19/20**
  1. Incorporation of Sept 30 Grain Stocks release revised ending stocks down by 52 m bu to 523 m bu
  2. Residual use revised up by 60 m bu to 15 m bu
  3. SBO exports up 50 m bu; slight downward revisions to crush, SBO, SBM production

**International**

- **20/21**
  1. World ending stocks revised down 4.89 MMT to 87 MMT; global demand revised up 1.5 MMT to 370.6 MMT
  2. China crush/consumption/imports revised up by 1 MMT; Bangladesh up 600 TMT; Thailand up 300 TMT
  3. No revisions to Brazilian production; Argentina exports down 500 TMT

- **19/20**
  1. Brazil exports down 1 MMT
  2. China imports up 600 TMT; Bangladesh import up 451 TMT; Thailand import up 230 TMT
  3. Argentina production down 700 TMT

Data Source: USDA PSD, updated October 2020.
October 9 WASDE – Prerelease Estimates

**US Soybean Yield**

<table>
<thead>
<tr>
<th></th>
<th>USDA September</th>
<th>Lowest trade estimate</th>
<th>Average trade estimate</th>
<th>Highest trade estimate</th>
<th>USDA October</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bushels per Acre</td>
<td>51.9</td>
<td>50.5</td>
<td>51.6</td>
<td>52.4</td>
<td>51.9</td>
</tr>
</tbody>
</table>

Source: Refinitiv, USDA

**US Soybean Production**

<table>
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</thead>
<tbody>
<tr>
<td>Billion Bushels</td>
<td>4.313</td>
<td>4.192</td>
<td>4.109</td>
<td>4.256</td>
<td>4.35</td>
</tr>
</tbody>
</table>

Source: Refinitiv, USDA
October 9 WASDE – Prerelease Estimates

Source: Refinitiv, USDA
US Soy Complex – Usage Breakdown for MY 20/21

Data Sources: USDA PSD Tables as of October 2020 WASDE Report

End Market Use is defined as the point of consumption once soybeans or co-products have left the US processing chain. For this reason and to avoid double counting, US crush is shown on a co-product (not whole bean) basis.
Bangladesh and Thailand

Bangladesh and Thailand Soybean Import History

Data Source: USDA PSD, updated October 2020.

Upward Revisions to 20/21 Consumption & Imports

Data Source: USDA PSD, updated October 2020.
Long-Term Demand Pace

- Based on the October 2020 WASDE estimates putting world whole soybean demand for MY 20/21 at 370.6 MMT:
  - World demand is up 16.3 MMT YOY, outpacing 10-year trend* of +11.5 MMT/yr
  - US demand is up 1.1 MMT YOY, in line with 10-year trend
  - Ex-US demand is up 15.3 MMT YOY, outpacing 10-year trend of +10.4 MMT/yr

*MY 2009/10 – MY 2019/20

Data Source: USDA PSD, updated October 2020.
Long-Term Perspective - China

- 20/21 China imports, crush, consumption revised up by 1 MMT in October

Data Source: USDA PSD, updated October 2020.
Long-Term Perspective - Brazil

- 20/21 Brazilian exports unchanged in October; 19/20 exports revised down by 1 MMT
- Production expected to reach 133 MMT for 20/21 on increased plantings – though planting pace is slow so far

Data Source: USDA PSD, updated October 2020.